

Mr. [REDACTED]
Sandy Lane
St. James, Barbados,
West Indies BB24024

Dear [REDACTED],

I am writing to you on behalf of ExcelAire, a private jet operator based in the New York Metropolitan area. We are interested in forming a partnership between Sandy Lane and ExcelAire, with our company providing private jet charters from New York to Barbados. We would like to form a joint venture that will market, advertise, and promote this Luxury Jet Package to Barbados.

ExcelAire is the platinum standard in luxury aviation. Our award winning fleet is unmatched in its high level of service, dedication to safety, and unparalleled commitment to excellence. Every passenger is a VIP.

Sandy Lane guests and associates are sophisticated travelers, accustomed to exceptional services. Our amenities and an attention to detail make their experiences memorable, tranquil, and enjoyable knowing that every need is catered to. Exclusive travel with ExcelAire, provides an exquisite travel experience with the romance of flying on a private jet to the Caribbean.

We would like to discuss with you further about how we can create a tailor made service and packages to provide to you, your guests and associates with a stellar travel experience. ExcelAire will handle all logistics of the flights, luxury on-board services and amenities and much more. ExcelAire will also promote Sandy Lane to our clientele.

ExcelAire recently achieved ARG/US Platinum status in addition to holding Wyvern Wingman Status for over a decade and many other accolades for quality of safety and service, making ExcelAire the perfect aviation partner for your resort providing the same level of service to your patrons in the air, as you do for them when they stay at Sandy Lane. Our fleet of private jets is ready to transport them in luxury to and from anywhere in the world. ExcelAire has one of the largest heavy jet fleets on the Eastern US seaboard, with 200,000 square feet of hangar space at Long Island MacArthur Airport (ISP) on Long Island, New York. Our experienced team of pilots, flight attendants, maintenance crews and dispatchers are always at the ready! The Fleet consists of Global 6000, Gulfstream V 550, Falcon 900 and Gulfstream IV Legacy jets and fly from the most popular airports in the new York Metropolitan area including:

- TEB, TETERBORO, NJ
- MMU, MONMOUTH NJ
- HPN, WESTCHESTER, NY
- FRG, FARMINGDALE, LONG Isl
- ISP, ISLIP- LONG Isl MACARTUR AIRPORT

When your guests and associates fly with ExcelAire, they will experience that our passengers are our priority in every way. "When you partner with ExcelAire, the sky's the limit."

To discuss more details and options for this joint venture, please contact us. We look forward to speaking with you.

Sincerely,